



Q1 2024 Earnings

— MAY 22ND, 2024

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Agenda

1

2024 KEY PRIORITIES

2

COMMERCIAL UPDATE

3

FINANCIAL UPDATE

4

Q&A

ROBERT WESSMAN

— Chairman and Chief Executive Officer

ANIL OKAY

— Chief Commercial Officer

JOEL MORALES

— Chief Financial Officer

MING LI

— Chief Strategy Officer

BENEDIKT STEFÁNSSON

— Senior Director of IR and Communications



Robert Wessman

 Chairman and
Chief Executive Officer



Progressing Towards our 2024 Key Priorities

2024



- ✔ Commercialization of Humira® biosimilar in the U.S.
- ✔ Commercialization of Stelara® biosimilar in global markets
- ✔ Pipeline progress; including up to 3 additional filings
- ✔ Business development for available licenses
- ✔ Achieve topline and EBITDA guidance



Anil Okay

 Chief Commercial Officer



Commercialization of Humira Biosimilar in the U.S.



PRIVATE LABEL



- ✔ Commercialization agreement with Quallent secured for Alvotech unbranded adalimumab (adalimumab-ryvk)
- ✔ Quallent is part of the 2nd largest payor network in the U.S.
- ✔ Adalimumab-ryvk will be considered interchangeable to the reference product
- ✔ Economics change to a profit share between Teva and Alvotech
- ✔ Product will be made available at \$0 out of pocket cost through Accredo specialty pharmacy
- ✔ Supply has been initiated

NON-PRIVATE LABEL



- ✔ SIMLANDI® is interchangeable to the reference product
- ✔ Led by Teva, positive ongoing discussions with the broad market
- ✔ Expect coverage to include both small and at least 1 large payor
- ✔ Formulary changes are expected to be effective on July 1
- ✔ Two-tier pricing strategy
- ✔ GPO business open prior to formulary listing
- ✔ Initial quantities manufactured and received by partner

Commercialization of Stelara® Biosimilar in Global Markets



- ✔ SELARSDI® approved by the U.S. FDA on April 15
- ✔ Expect interchangeable designation to be granted Q4 2024 or shortly after launch in Q2 2025
- ✔ License date for no later than February 21, 2025
- ✔ Launch preparations underway; potential shipments to partner in Q4
- ✔ SELARSDI® approval represents the 2nd approval by the U.S. FDA for Alvotech's portfolio
- ✔ 2nd approval under the Alvotech/Teva partnership
- ✔ U.S. Stelara® market ~\$7Bn

Commercialization of Stelara® Biosimilar in Global Markets



	CANADA	JAPAN	Europe
Launch	<p>Jamteki^{TM/NC} ustekinumab injection</p> <p>Launched March 2024</p>	<p>ウステキヌマブBS皮下注 シリンジ(FI)</p> <p>Launched May 2024</p>	<p>Uzpruvo[®] solution for injection ustekinumab</p> <p>Beginning in Q3 '24</p>
Partner			
Addressable Market	\$0.7Bn ¹	\$0.4Bn ¹	\$3.1Bn ¹
Current Approved Companies	Amgen	N/A	Samsung, Samsung
Volume Trends¹ CAGR% ('19-'23)	21%	21%	34%

Pipeline Progress; Including up to 3 Additional Filings



AVT06

- ✓ Biosimilar candidate to Eylea®
- ✓ Medical benefit market in the U.S.
- ✓ Developing for both vial and pre-filled syringe
- ✓ Expect to seek interchangeability designation
- ✓ Development has begun on high-dose form¹



AVT03

- ✓ Biosimilar candidate to Prolia® and Xgeva®
- ✓ Both a Medical benefit and pharmacy benefit product in the U.S.
- ✓ Partnership with Dr. Reddy's Laboratories finalized for the U.S. and European market



AVT05

- ✓ Targeting both Simponi® (pharmacy benefit) and Simponi Aria® (medical benefit)
- ✓ Only one other company has completed a clinical trial utilizing a biosimilar candidate
- ✓ Expect to seek interchangeability designation
- ✓ Alvotech is the only known company to have biosimilars for Humira®, Stelara® and an advanced program for Simponi®

Pipeline Progress; Including up to 3 Additional Filings



BIOSIMILAR CANDIDATE	REFERENCE BIOLOGIC	THERAPEUTIC AREA	EARLY PHASE	PRE-CLINICAL	CLINICAL TRIAL(S)		FILING	APPROVAL	LAUNCH
					PK STUDY	PATIENT TRIAL			
AVT02 High-concentration adalimumab	HUMIRA [®]	Immunology							
AVT04 Ustekinumab	STELARA [®]	Immunology							
AVT06 Aflibercept	EYLEA [®]	Ophthalmology			Positive Results ¹				
AVT03 Denosumab	PROLIA [®] / XGEVA [®]	Bone Disease			Positive Results	Ongoing			
AVT05 Golimumab	SIMPONI [®] / SIMPONI ARIA [®]	Immunology			Positive Results	Positive Results			
AVT23 Omalizumab	XOLAIR [®]	Respiratory			Positive Results	Ongoing			
AVT16 Vedolizumab	ENTYVIO [®]	Immunology							
AVT33 Pembrolizumab	KEYTRUDA [®]	Oncology							
AVT19 Undisclosed	Undisclosed	Undisclosed							
AVT28 Undisclosed	Undisclosed	Undisclosed							
AVT41 Undisclosed	Undisclosed	Undisclosed							

HUMIRA is a registered trademark of AbbVie Inc.
STELARA, **SIMPONI** and **SIMPONI ARIA** are registered trademarks of Johnson & Johnson Inc.
XOLAIR is a registered trademark of Novartis AG
PROLIA AND XGEVA are registered trademarks of Amgen, Inc.

EYLEA is a registered trademark of Regeneron Pharmaceuticals, Inc.
ENTYVIO is a registered trademark of Millennium Pharmaceuticals, Inc.
KEYTRUDA is a registered trademark of Merck Sharp & Dohme Corp.

Business Development for Available Licenses



✔ AVT03;

- ✔ Finalized deal to partner with Dr. Reddy's Laboratories for the U.S. and Europe

✔ AVT33;

- ✔ Conversations continue with multiple parties for the global commercialization rights

✔ Other;

- ✔ Future pipeline partnerships under ongoing negotiations



Joel Morales

 Chief Financial Officer



Q1 2024 Financial Highlights



CASH AND LIQUIDITY

- ✓ Accepted offers for the sale of shares from Icelandic and other European investors totaling \$166m in Q1.
- ✓ ~\$65 million of cash on hand as of March 31st.
- ✓ Cash on hand excludes \$25 million of restricted cash.



OPERATING PERFORMANCE

- ✓ Total revenues of \$36.9 million, increase of 132% versus prior year.
- ✓ \$24.5 million of milestone revenue, primarily due to commencement of AVT-16 clinical phase of development and AVT-04 EU approval.
- ✓ Adjusted EBITDA loss of \$(38.4) million, a \$27.3 million improvement versus prior year.



SHARES OUTSTANDING

- ✓ 277.9 million shares outstanding as of March 31.
- ✓ Includes 39.6 million of earnout shares, of which 19.2 million not currently vested.
- ✓ Excludes shares to be issued for certain programs and arrangements that are not yet settled as of March 31.

Revised 2024 Outlook

2024 Outlook	 Revenues \$400-500m	 Cash Interest Payments \$70-80m
		 CAPEX \$30-35m
	 Adjusted EBITDA \$100-150m	 Taxes ~20%¹

Key Drivers of 2024 Outlook

SIMLANDI® and adalimumab-rykv

First interchangeable, high concentration biosimilar to Humira in the U.S.



JAMTEKI®

First biosimilar to Stelara®, available in the Canadian Market



AVT04 in Japan (USTEKINUMAB)

First biosimilar to Stelara®, available in the Japanese Market



UZPRUVO®

Launches of biosimilar to Stelara® beginning in Q3 2024



AVT16 CLINICAL TRIAL INITIATION

Aim to be one of the first 2 companies to bring a proposed biosimilar to Entyvio® into patient trials

3 Additional Filings

Major market filings for at least 3 additional biosimilar candidates driving additional milestone revenue

SELARSDI® Supply Initiation

Approval obtained April '24 and Launch expected February '25 with potential supply in Q4 2024

FURTHER PARTNERSHIP TRANSACTIONS

Partnership with DRL for AVT03 in the U.S. and Europe



Appendix

Key Drivers of 2024/25 Outlook



\$ millions	Q1 2024			Q1 2023		
	Reported	Adjustment Entries	Adjusted	Reported	Adjustment Entries	Adjusted
Product Revenue	12.4	-	12.4	15.9	-	15.9
License and Other Revenue	24.4	0.0	24.5	-	0.0	0.0
Other Income	0.0	(0.0)	-	0.0	(0.0)	-
Cost of Product Revenue	(20.0)	(0.2)	(20.2)	(39.1)	0.9	(38.2)
R&D	(49.9)	0.6	(49.3)	(50.9)	19.3	(31.6)
G&A	(15.5)	2.4	(13.1)	(22.2)	5.6	(16.6)
Operating Loss	(48.4)	2.8	(45.6)	(96.3)	25.7	(70.6)
Share of Net Loss of JV	-	-	-	(1.2)	-	(1.2)
Impairment loss on inv. in JV	-	-	-	-	-	-
Finance Income	0.8	-	0.8	1.2	-	1.2
Finance Costs	(184.1)	140.9	(43.2)	(207.6)	179.1	(28.5)
Exchange Rate Differences	6.5	(6.5)	-	(1.7)	1.7	-
Loss Before Taxes	(225.2)	137.2	(88.0)	(305.6)	206.6	(99.0)
Income Tax Benefit	6.4	0.7	7.2	29.4	(4.2)	25.2
Loss For The Period	(218.7)	137.9	(80.8)	(276.2)	202.4	(73.8)
Loss Per Share (in \$)	(0.89)		(0.33)	(1.24)		(0.33)
EBITDA:						
Operating Loss	(48.4)	2.8	(45.6)	(96.3)	25.7	(70.6)
D&A	7.2	-	7.2	4.8	-	4.8
EBITDA	(41.2)	2.8	(38.4)	(91.4)	25.7	(65.7)

Q1 2024 Adjustment Entries

Cost of Product Revenue	- \$0.2m charge related to long-term incentive plan
R&D	- \$0.8m charge related to long-term incentive plan (non-cash) - (\$0.2m) IP litigation costs attributable to programs - reclassified from G&A
G&A	- \$2.2m charge related to long-term incentive plan (non-cash) - \$0.2m IP litigation costs attributable to programs - reclassified to R&D
Finance Costs	- \$140.9m fair value adjustment on derivatives (non-cash)
Exchange Rate Differences	- (\$6.5m) impact of exchange rate fluctuations (non-cash)
Income Tax	- \$0.7m tax impact of discrete adj. in jurisdictions where tax benefits are available

Q1 2023 Adjustment Entries

Cost of Product Revenue	- \$1m charge related to long-term incentive plan (non-cash)
R&D	- \$19m of one-time, Biosana accounts receivables reserve pertaining to the termination of AVT-23 (non-cash) - \$1m charge related to long-term incentive plan (non-cash) - (\$1m) IP litigation costs attributable to programs - reclassified from G&A
G&A	- \$1m of one-time costs in connection with the Iceland main board listing - \$1m IP litigation costs attributable to programs - reclassified to R&D - \$4m charge related to long-term incentive plan (non-cash)
Finance Cost	- \$179m fair value adjustment on derivatives (non-cash)
Exchange Rate Differences	- Impact of exchange rate fluctuations (non-cash)
Income Tax	- Tax impact of discrete adjustments in jurisdictions where tax benefits are available



Thank you





Additional information

investors.alvotech.com

alvotech.com

alvotech.is

alvotech.ir@alvotech.com

